

1. (a) Explain **five** benefits of adopting the functional organization structure when undertaking projects in a procurement firm. (10 marks)
- (b) An international company has been awarded a contract to carry out a feasibility study for a proposed procurement project. Outline the activities that the company should undertake at the identification stage of the project. (10 marks)
2. (a) The management of Dumu Supply Company intends to outsource certain services to a contractor. Explain **five** factors that the management should consider when planning for the outsourcing contract. (10 marks)
- (b) Impact Contractors Ltd. has been engaged to undertake a procurement contract and intends to vary some of the terms of the contract. Explain the factors that may justify such variation. (10 marks)
3. (a) Highlight **five** circumstances under which a project manager may use the negotiated tender method in a procurement process. (10 marks)
- (b) The implementation of projects involving several major works are usually undertaken on a team organization approach. Explain **five** reasons that may account for this practice. (10 marks)
4. (a) A team which was evaluating potential contractors for a supply project has forwarded its recommendations to the tender selection and award committee. Outline the activities that the committee should undertake at this stage. (10 marks)
- (b) Certain management cadre are crucial to the execution of any major project in an organization. Outline the role of each of these cadre. (10 marks)
5. (a) Explain the benefits that may be realized from using Gantt Charts in contract management. (10 marks)
- (b) Jumaa County intends to undertake a major procurement project that covers educational institutions in its jurisdiction. Explain the factors that should be considered when planning for such a project. (10 marks)
6. (a) Outline the features of design and build contracts in relation to project management. (10 marks)
- (b) Explain **five** factors that may frustrate the implementation of a project in a procurement firm. (10 marks)

