

2922/202
PROJECT PROCUREMENT
AND MANAGEMENT
November 2022
Time: 3 hours



THE KENYA NATIONAL EXAMINATIONS COUNCIL
DIPLOMA IN PROJECT MANAGEMENT
MODULE II

PROJECT PROCUREMENT AND MANAGEMENT

3 hours

INSTRUCTIONS TO CANDIDATES

*This paper consists of SEVEN questions.
Answer any FIVE questions.
All questions carry equal marks.
Write your answers in the answer booklet provided.
Candidates should answer the questions in English.*

This paper consists of 2 printed pages.

Candidates should check the question paper to ascertain that both pages are printed as indicated and that no questions are missing.

1. (a) Explain **five** ways in which proper management of the procurement system would enhance efficiency of the project management activities in an organization. (10 marks)
- (b) Explain **five** roles that the Kenya Institute of Supplies Management (KISM) plays in promoting ethical practices among its members. (10 marks)
2. (a) Explain **five** factors that should be considered when preparing materials specifications for the supplies department in an organization. (10 marks)
- (b) Outline **five** reasons that may influence an organization to adopt the multiple sourcing strategy in its operations. (10 marks)
3. (a) Explain **five** disadvantages of adopting the use of the direct procurement method for project work in an organization. (10 marks)
- (b) Explain **five** activities that should be carried out when receiving project goods from suppliers. (10 marks)
4. (a) Hango Company intends to pre-qualify suppliers for one of its projects. Explain **five** requirements that potential suppliers should fulfil in order to be considered. (10 marks)
- (b) There are certain reasons that may render a project contract to be considered null and void. Outline **five** such factors. (10 marks)
5. (a) Outline **five** factors that a consultant should consider when applying for a service contract in a project. (10 Marks)
- (b) Outline **five** mistakes that a client should guard against when negotiating with a potential contractor on project works. (10 marks)
6. (a) There are certain challenges that an organization may experience when importing goods for the projects. Explain **five** such challenges. (10 marks)
- (b) Outline **five** activities that should be carried out at the introduction stage of negotiations for a project. (10 marks)
7. (a) Explain **five** circumstances under which the fixed stock location method may be appropriate in the storage of project materials. (10 marks)
- (b) Outline **five** benefits that an organization may derive from preparing a procurement plan for its projects. (10 marks)

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